

Dear Attaché,

Embassy of the Islamic Republic of Iran,

We are writing to introduce Öz Rize Gıda A.Ş., a premier supplier, wholesaler, and distributor in the Out-of-Home Consumption (HORECA) industry in Türkiye since 1949. Over the decades, we have built a strong supply chain infrastructure, proudly managing the distribution operations for over 200 prominent domestic and global brands across many categories. Our portfolio encompasses industrial pastry ingredients, edible oils, frozen foods, commercial beverages, condiments, flours, cleaning supplies and industrial kitchen equipment, featuring global industry leaders such as Unilever, Barilla, Lotus, Altınmarka, Feast, and Eczacıbaşı.

We recognize the Islamic Republic of Iran as a highly strategic market with a rich agricultural heritage and a dynamic hospitality sector. Consequently, we are eager to establish long-term, mutually beneficial trade relations with reliable Iranian producers and enterprises.

Regarding our import targets, we are highly interested in sourcing premium agricultural goods from Iran, a country globally renowned for its exceptional quality in this field. Specifically, we aim to import pistachios, walnuts, raisins, and coriander. Furthermore, we are open to sourcing other famous Iranian commodities, such as dates and saffron, to integrate directly into our extensive pastry and catering supply chains in Türkiye.

Conversely, for our export initiatives, our primary focus is to supply the Iranian HORECA sector with premium FMCG products from our expansive distribution portfolio. We are fully equipped to export industrial pastry and bakery raw materials (e.g., Ovalette, Lotus), dry food and pasta (e.g., Barilla), industrial cooking oils (e.g., Yudum), frozen food goods (e.g., Feast), and professional hygiene solutions (e.g., Unilever, Eczacıbaşı). Moreover, as a complementary branch of our comprehensive food service, we also supply industrial pastry and kitchen equipment to our clients, ensuring fully integrated HORECA solutions.

We believe our massive operational scale and strong logistics network, headquartered in Ankara and actively serving over 50 provinces across Türkiye, make us an exceptionally reliable partner for cross-border trade. We would appreciate your support in sharing this letter of intent with relevant chambers of commerce in Iran, and providing us with a list of reputable producers and potential B2B partners operating in the agricultural and food sectors.

We look forward to discussing how we can effectively bridge our markets and build a long-lasting relationship.

Sincerely,

Süleyman Yurtseven

Vice Chairman of the Board of Directors

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